



COMPANY PRESENTATION

Company Presentation



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Milestones



Company History, Ilknak Aquaculture

1996	One of the first integrated sea bass & bream producers was established in Izmir-Turkey.
2005	Nireus the biggest Mediterranean Aquaculture producer in the world acquires 100% of Ilknak's shares. With Nireus management Ilknak targets to become from a small family business, a corporate organization with high quality products and dominant position in Turkey and abroad.
2007	Investing in expanding the juvenile production and becoming the highest quality juvenile supplier in the Turkish market.
2009	Due to high demand in Ilknak's products farm capacity increased to double.
2012	Start collaborating with Tesco & Morrisons. Ilknak is the exclusive supplier for fresh sea bass and sea Bream counters of the 2 top UK S/M chains until today.
2013	Start operating a brand new adaptation unit, that helped the company to increase the juvenile production by 50%.
2015	Nireus due to the financial crisis in Greece sells all its shares to Turkish investors.
2017	Started collaborating with Prof. Batargias Costas of the Fisheries & Aquaculture Technology Dept., University of Patras for the implementation of a successful long term breeding program. Start operating a new hatchery of 40 mil. juveniles yearly capacity. Start supplying Scapmare in France.
2018	A brand new high capacity packaging and processing unit is built and operating in Menemen-Izmir.
2019	Ilknak becomes the first ACS certified sea bass & sea bream producer.



Facilities



Farms:

Isolated area with capacity of 5.000 tn, cold, crystal clear water and protected area from wind and hard weather conditions.

Packaging-Processing Unit:

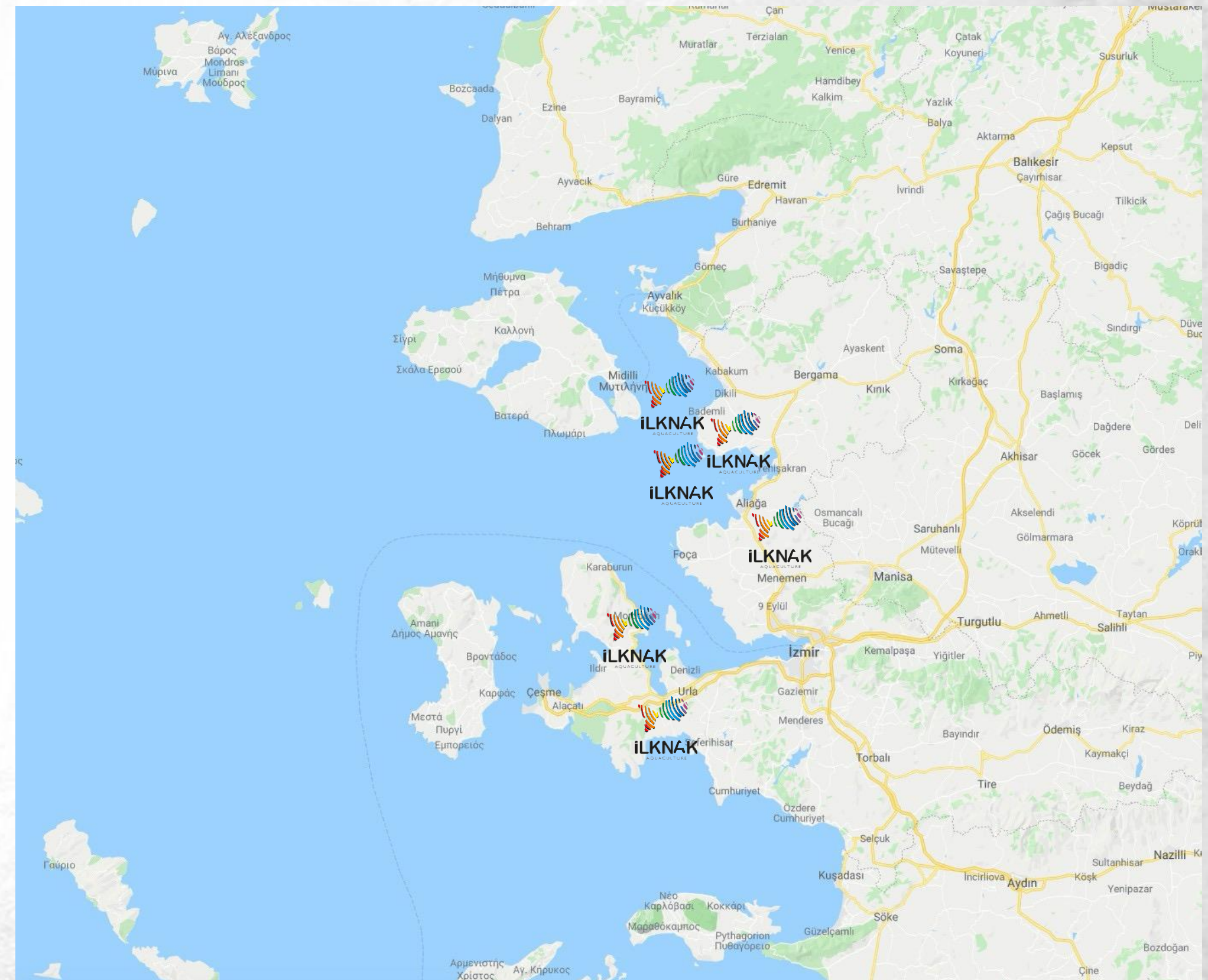
- Close distance to the farms.
- Fast operation & high capacity.

Hatcheries:

Near by the main production areas to minimize transportation of juveniles. İlknaç is the second biggest juvenile producer in Turkey.

Sales Offices & Agents:

Izmir-Turkey, Paris-France, Zaragoza-Spain, Milan-Italy



Fresh Fish – Whole Round



Sea Bass



Packages
6 KG Polystyrene Boxes
10 KG Polystyrene Boxes
17 KG Polystyrene Boxes

Sea Bream



Sizes
200-300 gram
300-400 gram
400-600 gram
600-800 gram
800-1000 gram
1000+ gram

Fresh Fish – Processed

Gutted



Packages
3 KG Polystyrene Boxes
6 KG Polystyrene Boxes
10 KG Polystyrene Boxes

Fillets



Sizes
80-100 gram
100-140 gram
140-180 gram
180-220 gram
220-260 gram
260+ gram

Frozen Processed Fish



Gutted



Fillets



Packages	Process
1 KG Plastic Bag, Carton Box	Gutted
	Descaled
5 KG Carton Box	Skin-off
	Fillet
10 KG Carton Box	Glazing
	Add-in (Spices, butter etc.)

Awards



Superior Taste Award 2017

Capacity

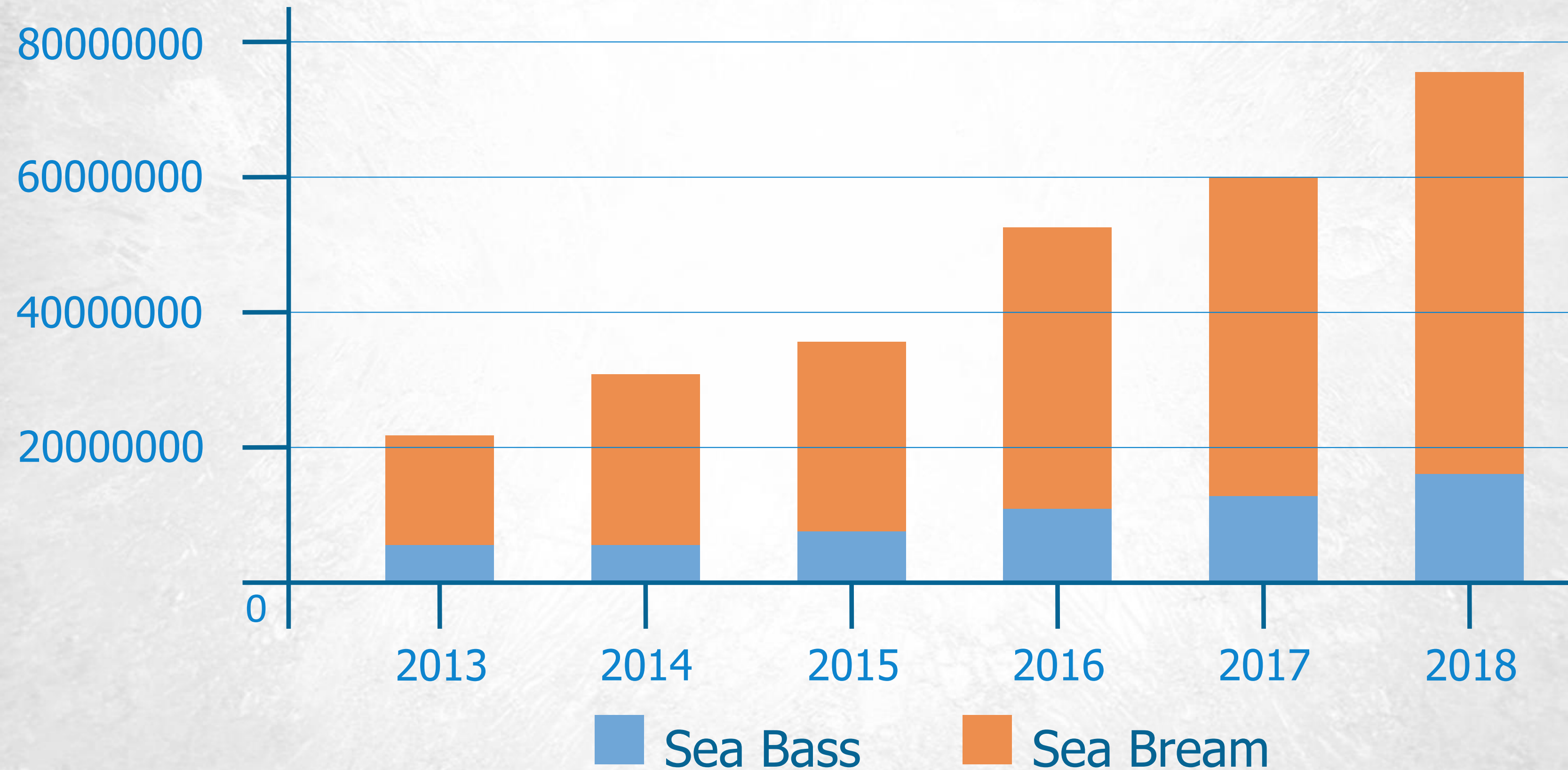


An Overview

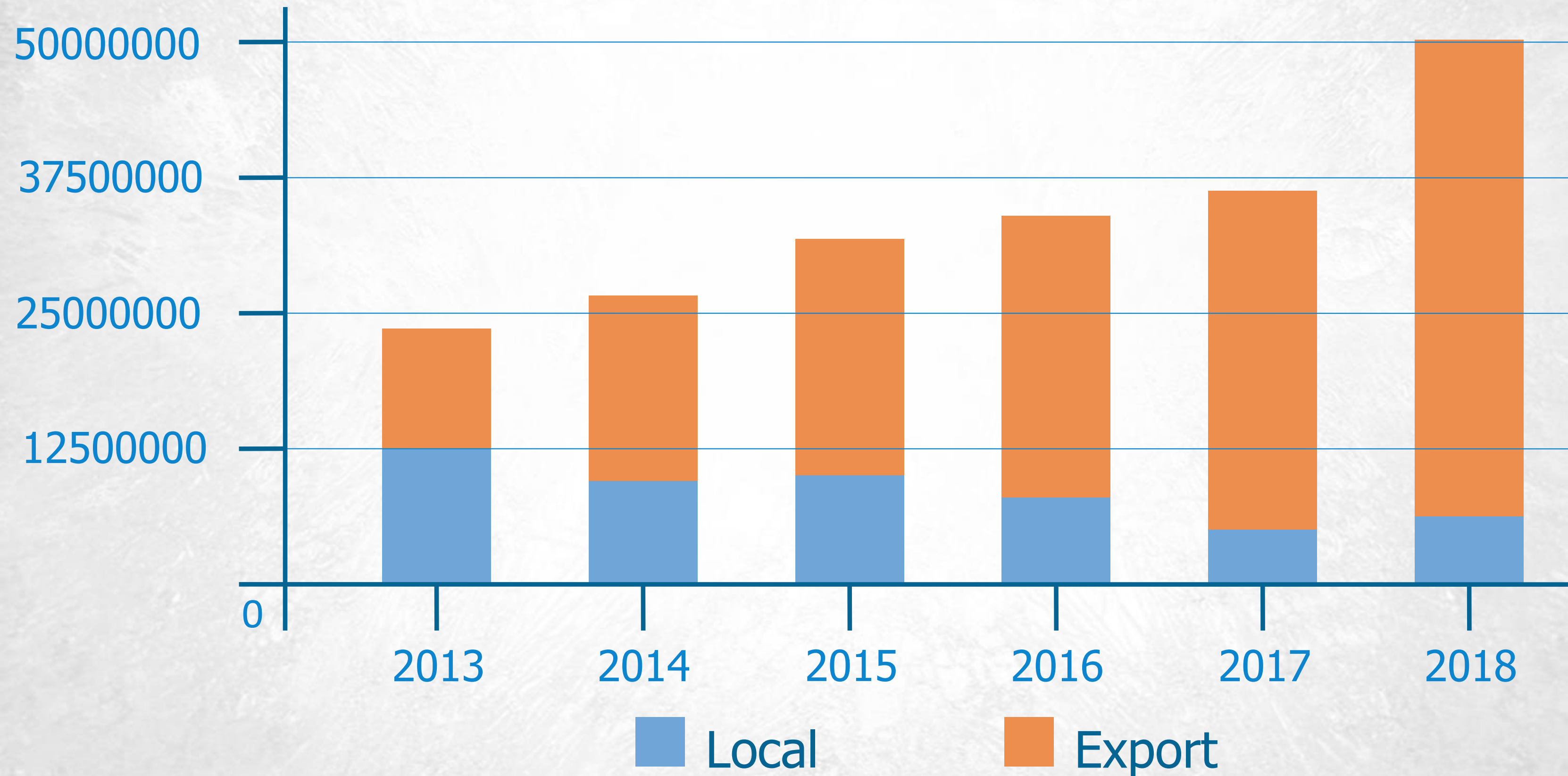
	2019
MSF Sales Volume	7.000 Tons
Juveniles Production	100 Million Pieces
Fresh MSF Packing	12.000 Tons
Fresh MSF Processing	6.000 Tons
Frozen MSF (IQF)	500 Tons



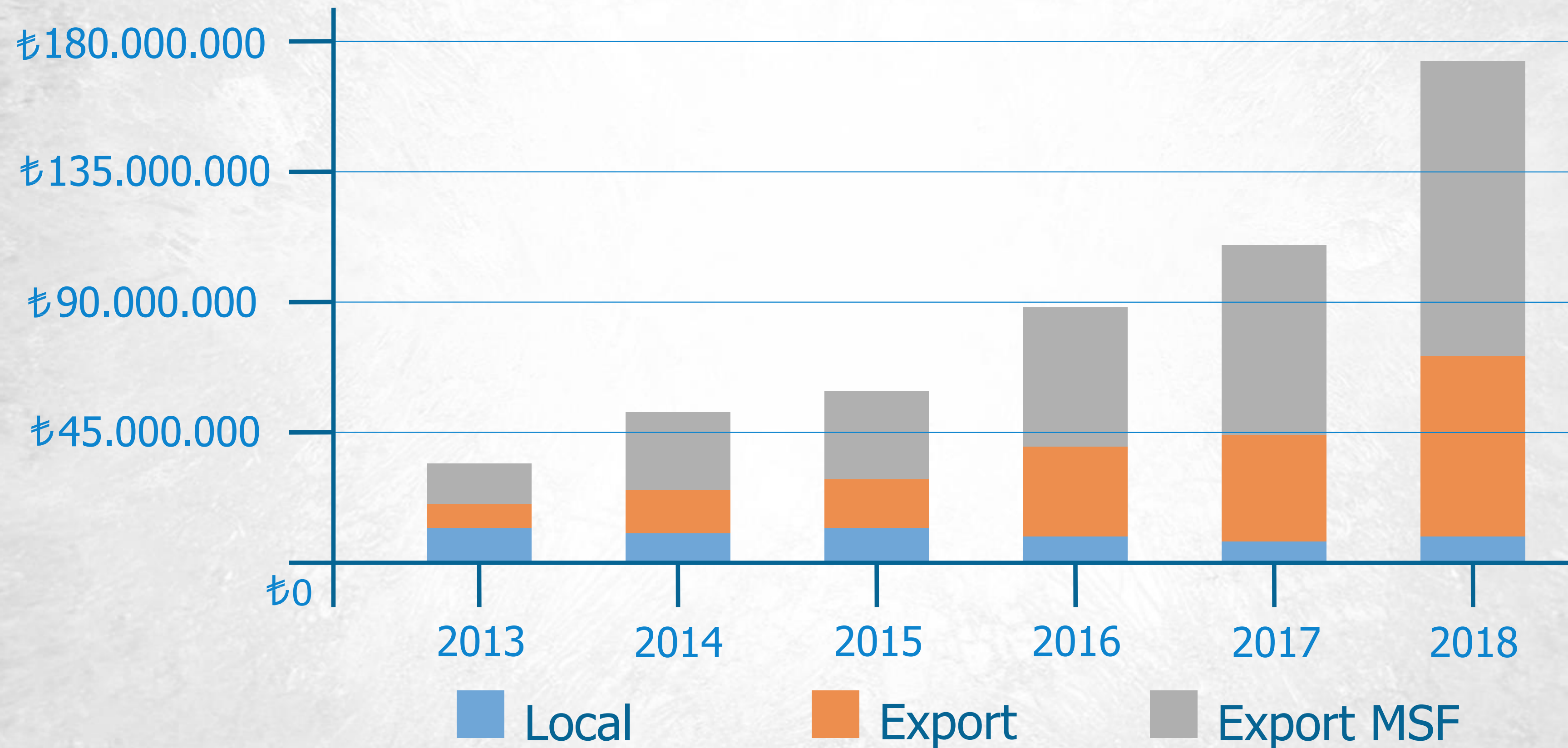
Juvenile Production



Market Size Fish Sales



Sales Figures



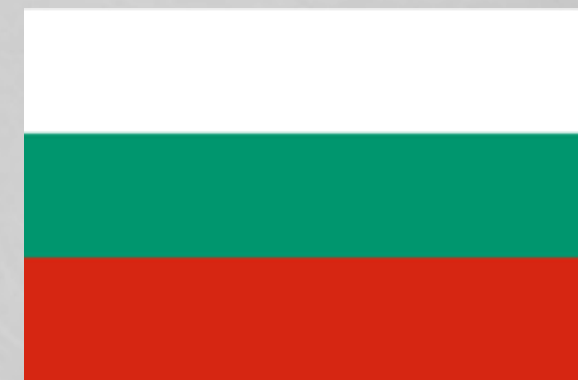
Key Figures: Summary

An Overview

	2019	2019 vs 2018
Juveniles Sales	100 Million	+25%
Total Sales Volume of Market Size Fish	7000 Tons	+28%
Number of Employees	212 (35 White / 177 Blue Collars)	+25%



Customers



Quality

Welfare Activities

Low stocking density in the farms.

Electrical Stunner.

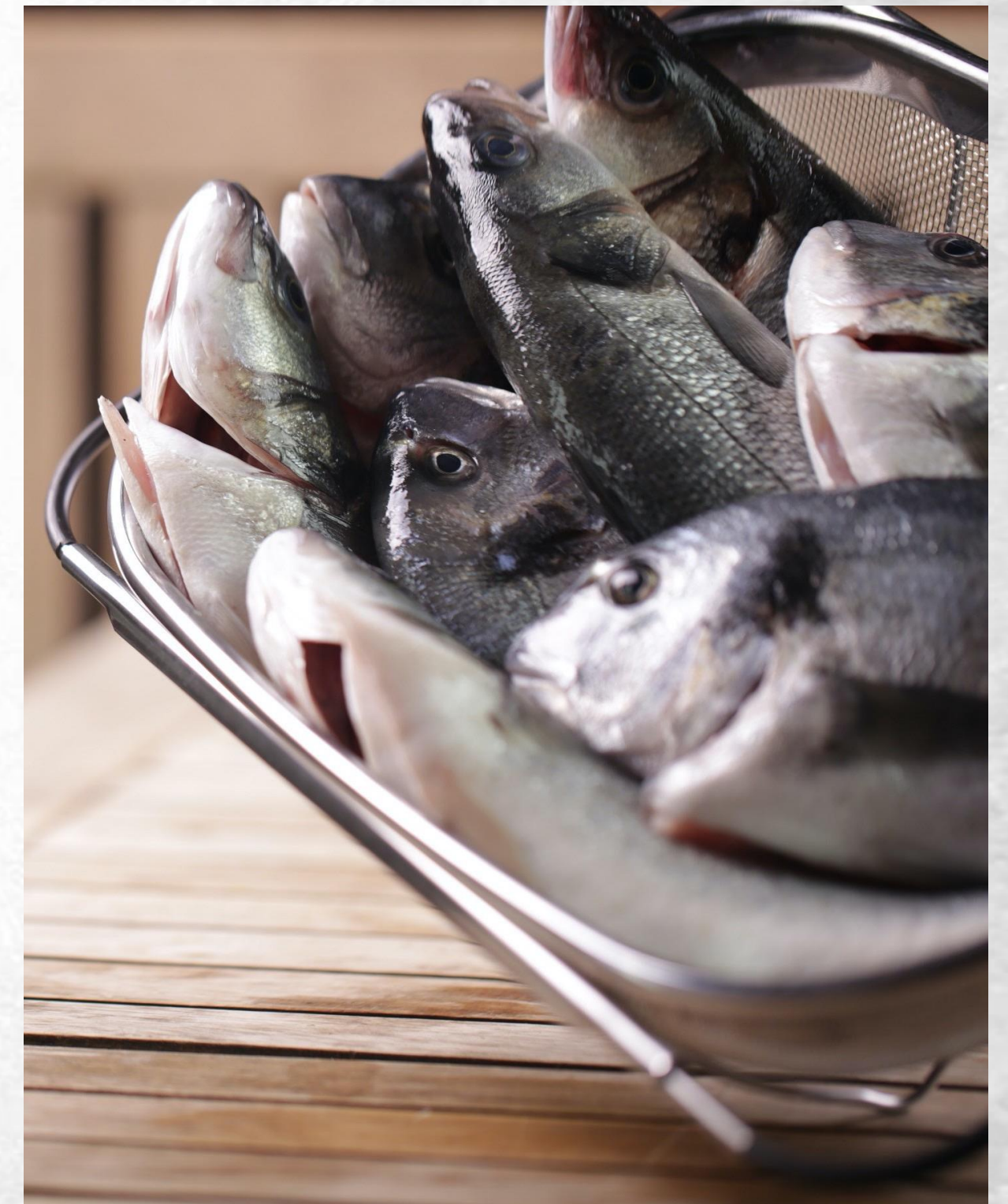
Standardization of Harvesting Process.

High oxygen levels and regular water quality controls.

Standardization of feeding and limit for starvation period.

Using high water pressure machine for cleaning the nets and avoid changing them.

Using double nets in the farms for additional protection against predators, plus minimizing the risk of fish escapes.



Quality



Committed to Quality

Packing unit close to the farms.

Harvesting with lower volumes and short pending period of unprocessed fish.

Traceability from broodstock to market size fish.

Own genetic selection program.

No land animal proteins (LAPs) and processed animal proteins (PAPs) used for feeding of fish.

Non GMO raw materials used in the fish feed.

Double grading line in the packing processing unit for fast packing.



Quality

Environmental Policy

Discharge permit for hatchery waste water from Environmental Ministry.

Regular Carbon Emission measurements.

Recycling of all recyclable materials (waste oil, used tins, big bags, box&papers, etc.).

Double nets to prevent escapes and protect from predators.

Cleaning nets with high pressure water machine. (Less antifouling paint usage).

Policy for exchange chemical materials with eco-friendly products .

Disposing dead fish in to designated area of municipality.

Contract with waste management company which has a special license.



Human Resources



Labor Policies

SEDEX Membership.

No employee under the age of 18.

All employees social security is fully covered.

Regular health check ups and doctor visit at site once a week.

Protective gears supplied.

Transportation from house to site and meals served at certain hours.



Certificates



ASC



BRC



ISO 14001



GLOBAL GAP



OHSAS 18001



ISO 22000



IFS



iLKNNAK
AQUACULTURE

THANK YOU
for your Attention!

